



**Johns Manville**

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**PRICE NOTICE**

October 13, 2014

To: All US Building Insulation Customers:

Johns Manville is announcing a price increase effective **January 5, 2015**. The price increase applies to the following products:

Products	% Increase
R-13	15%
R-15	18%
R-20	15%
R-21	15%
R-22	15%
R-30	12%
Basement Wall	12%
All Residential and Commercial Batt & Roll Products	12%
FSK & PSK	12%
Manufactured Housing Products	12%
JM SPIDER®	15%
Insul-Shield®	6%
All Blowing Wool Products	15%

This price increase will apply to all orders shipped on or after **January 5, 2015** regardless of the date of order placement. Please check with your Customer Advocate as this date approaches for information on current product lead times.

To ensure shipment by January 5th, Johns Manville recommends placing orders early. Johns Manville reserves the right to monitor all orders placed between now and the date of increase and limit quantities if necessary.

Johns Manville will continue to apply the current fuel surcharge of \$180 until further notice.

If you have any questions about the implementation of this increase, please contact your Sales Representative or Account Manager. Thank you for your ongoing support of JM products.

Joe Smith  
 General Manager  
 Building Insulation Division  
 Insulation Systems

Chuck McGavern  
 Director of Sales  
 Building Insulation Division  
 Insulation Systems